



FALL, 2004 TRAINING SESSION SCHEDULE
 WEEK BY WEEK SUMMARY
 Updated October 26, 2004

JOINT TRAINING FOR FELLOWS COHORTS 1 & 2 -- NOVEMBER 8 TO 12: Intensive Negotiations Workshop and Special Events

Monday, November 8

10:30 am to 5:00 pm	Cohort 1: Reflective Practitioners Discussion: Patti Patrizi, Patrizi Associates	Houston Hall 223
9:00 am to 12:00 pm	Cohort 2 & full-course participants: Myers-Briggs Exercise: Louise Eberhardt, President, Hart Performance Group	Houston Hall 311
7:00 pm – 10:00 pm	Fellows' Party	

Tuesday, November 9

9:00 am to 5:00 pm	Negotiation Workshop Based on the Theories & Tools of The Harvard Negotiation Project <i>Frank Sanchez, Cambridge Negotiation Strategies, Inc.</i>	Houston Hall 223 * Houston Hall 218
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Wednesday, November 10

9:00 am to 5:00 pm	Negotiation Workshop Based on the Theories & Tools of The Harvard Negotiation Project <i>Frank Sanchez, Cambridge Negotiation Strategies, Inc.</i>	Houston Hall 223 * Houston Hall 218 Irvine Auditorium G7
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Thursday, November 11

9:00 am to 5:00 pm	Fellows' Field Case Discussion: Factors in Assessing Sites and Development Opportunities	Irvine Auditorium Rm G7
2:00 pm to 4:30 pm	Advisory Board Meeting <i>Center Staff and Advisory Board</i>	Houston Hall 313
5:30 pm to 7:30 pm	Reception	MarBar at Marathon Grill 40th and Walnut Sts.

Friday, November 12

9:00 am to 2:00 pm	Cohort 2: Group project presentation and discussion	Irvine Auditorium Rm G7
2:30 pm to 5:00 pm	Farewell	Location TBA

Houston Hall is located on the campus of the University of Pennsylvania at 3417 Spruce Street in Philadelphia.
 Irvine Auditorium is located on the campus of the University of Pennsylvania at 3401 Spruce Street in Philadelphia.