The Office of Research Services announces a revised

“Proposal Transmittal and Approval Form”

and a newly created

“Sponsored Projects Subaccount Worksheet.”

These new forms are available at http://www.upenn.edu/researchservices/Forms%20and%20Agreements.html. Please review these forms and instructions carefully. Revisions have been made to the Proposal Transmittal and Approval Form in order to address the changing regulatory environment, and to address concerns and suggestions from the Penn community. While additional information is sought relating to “requested” budgets, export controls and select agents, the need for Social Security numbers has been eliminated from the form.

The new subaccount worksheet is to be used when a subaccount or a change in distribution between existing subaccounts is requested. This form has been created to provide consistent information to the pre-award staff and minimize data entry errors.

While it is strongly encouraged that the revised transmittal be used immediately, in order to allow for a smooth transition, the use of the new form is not mandatory until October 1, 2004.

For proposals submitted by faculty of the School of Medicine, the revised transmittal will not be required until it becomes available in SOMERA. Any questions relating to these forms should be directed to Pamela Caudill at caudill@pobox.upenn.edu.
New Procedure for Commercial Clinical Trial Agreements

The current procedures used to establish Account Information Sheets for payments relating to commercial clinical trial agreements have been reviewed by ORS with the School of Medicine and Departmental BAs. In order to provide more efficient reporting of such payments and reduce unnecessary paperwork, the following is the procedure to be followed effective September 27, 2004.

Title: Procedure for Establishment of Awards, Account Information Sheets and Extensions for Commercial Clinical Trial Agreements

1. In submitting research proposals on commercial clinical trial agreements, Departmental BAs, in consultation with the PI, will establish project periods that realistically capture the likely duration of the clinical trial, including the monitoring and data analysis aspects that follow patient recruitment. This project period shall be entered on the Proposal Transmittal Sheet and Approval Form.

2. Departments will endeavor to negotiate budgets that include significant non-refundable advance payments to cover the initial costs of preparing and conducting the clinical trial. ORS staff negotiating commercial clinical trial agreements will work with the Departments in this process. Determination of final budgets shall rest with the Department and School.

3. Upon obtaining partial execution of a commercial clinical trial agreement and a signed Advance Account Request from the Department, an advance account will be established to enable the Department to establish family accounts. The account will be frozen upon creation by setting the end date to the date that the fund is created. An initial AIS will be produced at this time, PBUD will be set at the amount of the Advance Request and PBIL will be set at zero. Upon complete execution of the commercial clinical trial agreement, the account will be unfrozen by extending the end date six months past the date of execution with the understanding that any charges not covered will be handled in accordance with the Advance Account Request. Another AIS will be produced and sent to the Department at that time. If the commercial clinical trial agreement is not executed within three months after the initial account creation or if an approved request to extend the advance account is not received, the advance account will be disabled at ORS. When the first payment is received, the project period will be set for the time period specified in the Agreement (if not specified in the contract, as detailed on the Proposal Transmittal Sheet and Approval Form) and PBUD/PBIL will be set at the amount of the check and another AIS will be produced and sent to the Department.

4. If no Advance Account is requested by the Department, a fund will be created at the time the first check is received in ORS. An AIS will be produced for the amount of the check and PBUD/PBIL will be set at the amount of the check.

5. No Account Information Sheets will be issued on a per check basis to update for actual checks received. PBUD/PBIL will be increased as checks are received. Departments need to i) carefully monitor expenditures ii) track cash receipts with Fundsummary report and iii) cover
any over drafts which result on the account. At the specific request of the Department, copies of checks will be made available.

6. Unless the fund is extended, ORS will close out the fund within 90 days of the end date and will transfer any overage or shortage to the department as appropriate. Accounts shall be extended by the following procedures:
   i) If the Agreement allows extensions without Sponsor approval, PI shall make a request to the Departmental Senior BA for an extension. Senior BA will review with the PI the request and determine if appropriate to grant the extension, considering continuing patient enrollment or other activities and anticipation of payments from the Sponsor. If Senior BA/Department approves, the extension request will be sent to the School for approval. Upon such approval, ORS staff will extend the end date and a new AIS will be generated at such time.
   ii) If the Agreement does not allow extension without Sponsor approval, the Department and PI shall notify the Sponsor of the need to extend the contract and the reasons why such extension is needed. Necessary amendments to the Agreement to extend the account should be obtained by the Department and then forwarded to ORS for processing and execution. Once an executed amendment is obtained, ORS staff will extend the end date and new AIS will be generated at such time.

---

**Did you know that.........?**

…Significant rebudgeting may be an indication of a change in Scope of Work (SOW). Changes in SOW require the prior approval of the sponsor for all federal awards.

…It’s not only PIs who feel the pressure of submitting timely programmatic reports to federal sponsors but the sponsors themselves are under pressure as well for grantee late submissions. The HHS OIG has indicated to the NIH that it needs to improve grants management performance. In addressing the problem, the NIH is 1) Sending emails to PIs two months before a type 5 progress report is due and is developing a similar email for the business officer, and 2) Sending email reminders when a type-5 progress report is more than 15 days late.

…If an award is received that had required cost sharing as part of the proposal and the total dollars of the award are reduced from what was proposed, the cost sharing commitment should be reduced accordingly. If not, the University must contact the sponsor for a corrected award document.

…Sponsored Projects Policy No. 2113 was modified. Please review this Policy carefully and replace previous versions with this latest August revision.

…If you would like to attend a conference devoted to the profession of sponsored programs administration, there are two occurring this fall. The Society of Research Administrators (SRA) International and the National Council of University Administrators (NCURA) are holding their Annual conferences. For more information, see page 8.
NIH Notice Number: NOT-OD-04-063

Key Dates
Release Date: September 2, 2004

Issued by
National Institutes of Health (NIH), (http://www.nih.gov/)

As NIH continues towards its goal of end-to-end electronic research administration, business practices are being revised to improve efficiency and service to the grantee community. This Notice updates Notice OD-04-054 published July 23, 2004. As stated in that Notice, effective with non-competing progress reports due on/after October 1, 2004, NIH is centralizing receipt and initial processing of all NIH non-competing progress reports. The new centralized mailing address for all NIH Institutes/Centers (IC) is now:
Division of Extramural Activities Support, OER
National Institutes of Health
6705 Rockledge Drive, Room 2207, MSC 7987
Bethesda, MD 20892-7987 (for regular or US Postal Service Express mail)
Bethesda, MD 20817 (for other courier/express mail delivery only)
Phone Number: (301) 594-6584

Reminders:
1) This new business process affects only non-competing progress reports currently mailed directly to NIH ICs. It does NOT change the Center for Scientific Review mailing address used for all new and competing grants nor that process.
2) This change is only for progress reports received by NIH ICs. Progress reports for grants to other DHHS agencies that use the PHS2590 or the 416-9 should continue to use the mailing addresses noted for those agencies.

For additional information concerning this change see Notice OD-04-054 or contact:
Office of Policy for Extramural Research Administration
Office of Extramural Research
National Institutes of Health
Tel.: 301-435-0938
E-mail: grantspolicy@mail.nih.gov
FAX: 301-435-3059

NSF has enhanced the Proposal File Update application that gives users the ability to request the replacement of files or revision of other Proposal Attributes, associated with a previously submitted proposal. Changes supported by this enhancement to Proposal File Update include the ability to:

- Add or delete sections of the proposal, **even sections that are not uploaded as PDF files**; modify all sections of the proposal, **even those that are created as forms within FastLane**
- Modify several sections of the proposal as part of one Proposal File Update;

While many proposal sections will be available for update, the following proposal attributes remain **unavailable** for change via the Proposal File Update module:

- Programs/NSF Unit of Consideration;
- Awardee Organization (changes are permitted if the proposer is an unaffiliated organization);
- Performing Institution;
- Due Date;
- Funding Opportunity number; and
- Letter of Reference Writers (Specific to Post Doctorate Proposals).

Service Centers – Depreciation

The Office of Research Services in cooperation with the Office of the Comptroller has developed a procedure whereby approved University Service Centers will be able to recover the annual depreciation expense of assets that were purchased for and used in these service centers. The new procedure is below and is effective for FY05. Questions regarding this procedure should be directed to Bob McCann, Director of Cost Studies at mccannr@pobox.upenn.edu.

Service Centers - Depreciation

Depreciation expense of equipment purchased for service center operations is an allowable cost of the service center. Departments wishing to include the annual depreciation expense of equipment purchased for service center use in the billing rates charged for the services provided may annually send a detailed list of the equipment items used and needed for the service center to the Office of Research Services for review and approval. The list must include the following information:

- Item description
- Penn barcode number
- Purchase Order number
- Annual depreciation expense and depreciable life of the asset

ORS will review and approve the annual depreciation expense amount and forward the information to the Comptroller’s Office. The Property management group in the Comptroller’s Office will prepare the journal entry and charge the service center for the amount of the depreciation expense. The school’s depreciation account will receive the credit for the charge.

\(^{(1)}\) The depreciation expense and life years must match the asset life and annual depreciation schedule in the Property Management System.

This procedure is effective for FY05. Prior year depreciation expense can not be included.

Registry Required for Publication of Clinical Trials

In seeking to address the under reporting of inconclusive or negative results in clinical trials, on September 9th, 2004, the International Committee of Medical Journal Editors, a group consisting of the editors of the Journal of the American Medical Association (JAMA), the New England Journal of Medicine (NEJM), the Lancet and 11 other top-flight medical publications, announced that from the middle of 2005 their journals would no longer publish the results of trials that had not been registered in advance in an independent database open to the scrutiny of all. The journal editors do not advocate a particular database, but they do point out that clinicaltrials.gov, which is run by America’s National Institutes of Health, is the only one which satisfies their criteria at the moment.

The statement of the editors may be read at http://content.nejm.org/cgi/content/full/NEJMe048225.
Frequently Asked Questions . . .
When can a final FSR be revised?

If the adjustment in expenditures is downward (requiring a refund to the sponsor) the FSR should be filed as soon as the discovery is made even if several years after the award has ended. If the adjustment in expenditures is upward, the answer to this question can vary based upon the sponsor’s requirements. The Department of Education does not accept anything after the reporting deadline (90 days after the end date). NIH’s policy regarding revised FSR’s is as follows:

Excerpt from NIH Grants Policy Statement:

“In some cases the grantee may have to revise or amend a previously submitted FSR. When the revision results in a balance due to NIH, the grantee must submit a revised FSR whenever the overcharge is discovered, no matter how long the lapse of time since the original due date of the report. Revised expenditure reports representing additional expenditures by the grantee that were not reported to NIH within the 90-day time frame may be submitted to the GMO with an explanation for the revision. The explanation also should indicate why the revision is necessary and describe what action is being taken by the grantee to preclude similar situations in the future. This should be done as promptly as possible, but no later than 1 year from the due date of the original report, i.e., 15 months following the end of the budget period (or competitive segment for awards under SNAP). If an adjustment is to be made, the NIH awarding office will advise the grantee of actions it will take to reflect the adjustment. NIH will not accept any revised report received after that date and will return it to the grantee.”

Please see other sponsor’s guidelines regarding their policies on the acceptance of revised FSR’s. The sponsors allow a specific period of time for reporting (generally 90 days for federal awards) and they expect to receive the final report within that period. If the report is not submitted within that period of time, significant risk exists for loss of availability of funds. To ensure reimbursement of full expenses on any project, all expenses must be finalized on the grant fund within the adjustment period (generally 60 days for federal awards). If a revised FSR is not accepted by the sponsor, the department will be responsible for the additional expenses.

UPCOMING CHANGE –
Receivables will be reflected on all post close out funds

Many of our federal sponsors including NIH reimburse us for our expenditures via letters of credit. During the life of the award, the grant funds appear as though they do not have a receivable. This is not true. The receivable is automatically transferred to another fund where the receivable is addressed. Effective immediately, receivables on these letter of credit awards will be handled in this manner only through the end of the reporting period. At the end of the reporting period, receivables for any expenditures which were not included on the final FSR will be reflected in the fund. The department will be responsible for any receivables which are not reimbursed by the sponsor.

For further information on revised FSR’s, please see Sponsored Programs Policy 2137.
Getting to know your ORS Staff:

Kim Garrison
Assistant Director

Years at Penn: 12
Years in Research Services: 8
What she does: Assistant Director, Financial Reporting and Invoicing
Hobbies/Interests: Jazz concerts, cycling, interior decorating, shopping
Favorite Foods: Seafood, jersey tomatoes and anything sweet (cookies, cakes and candy)
Favorite ways to spend a vacation: Spending time with family and friends, traveling/discovering new places, relaxing by the pool or ocean
What Co-workers say:
….Kim is patient, knowledgeable and a good teacher.
….She is a hard working, dedicated professional who is extremely knowledgeable about grants and contracts.

PennERA update
Coming soon: AIS Online

As the PennERA (Electronic Research Administration) project moves into the next phase of development, the team is working on near-term solutions, activities that will provide enhancements to research administration. One of these near-term solutions, the AIS Online, is rolling out this month.

The target date for rollout is September 30, 2004. As of that date the AIS (Account Information Sheet) will be available as a web-based report, allowing users to view Proposal Award and Account data, as well as cost share, sponsor, sub contracts, and sub accounts.

Benefits
The benefits of the AIS Online include:
- Accounts available online and can be viewed at any time, anywhere
- Ability to select AIS by Fund, PI, or Institution Number
- Can view previous AIS’s for the same account
- Quicker delivery/availability of AIS’s
- Printer-friendly version available

The AIS Online will be available to Faculty/PIs (for accounts on which they are named), School/Center BAs (based on Org security), and central office staff in ORS.

An e-mail notification will be sent when an award has been set up and the report is ready to be viewed online. The e-mail will contain a clickable link to the AIS Online. Other supporting documents such as terms and conditions and contracts will still be delivered as attachments via e-mail.

Accessing the AIS Online Report in BEN Reports
The AIS Online Report will also be available in BEN Reports. Follow the instructions below for access:
- Go to https://comet.isc-seo.upenn.edu/wstest/benreports and log in with your PennKey and PennKey password.
**Training Opportunities:**

**ORS FAQ’s and ORIC Quizzes:**
Take a moment to look at our quizzes or FAQ section for more guidance on administering 5-funds here at Penn. Both can be accessed by clicking Training on our home page [http://www.upenn.edu/researchservices/](http://www.upenn.edu/researchservices/).

**SRA Annual Meeting:**
October 23 – 27, Salt Lake City, Utah

*For more information, please see [http://www.srainternational.org/NewWeb/meetings/annualmeeting/04/index.cfm](http://www.srainternational.org/NewWeb/meetings/annualmeeting/04/index.cfm)*

**NCURA Annual Meeting:**
October 31 – November 3, Washington DC

*For more information, please see [http://www.ncura.edu/conferences/46/](http://www.ncura.edu/conferences/46/)*

---

**Other developments**

Development is also continuing on the Release 10 Upgrade and other near-term solutions including the Protocol Summary Benchmark Report and End User Support Model. Stay tuned for additional updates as the project progresses.

For the most current information, please visit the PennERA web site at [http://www.pennera.upenn.edu/](http://www.pennera.upenn.edu/). If you have any questions, comments, or suggestions, please send an e-mail to pennera@pobox.upenn.edu.

--Robin H. Beck,  
Vice President of Information Systems and Computing  
--Andrew B. Rudczynski, Ph. D.,  
Executive Director of Research Services and Associate Vice President of Finance  
--Joseph R. Sherwin, Ph.D.,  
Director of the Office of Regulatory Affairs

---

**September’s Contributing Authors, ORS Newsletter:**

Pam Caudill, Director of Pre Award Non-Financial Administration, Office of Research Services  
Donald Deyo, Director, Corporate Contracts, Office of Research Services  
Teresa Leo, PennERA/PennERS Communications Specialist, Information Systems and Computing  
Robert McCann, Director of Cost Studies, Office of Research Services  
Kerry Peluso, Director of Post Award Financial Administration, Office of Research Services  
Andrew B. Rudczynski, Associate Vice President for Finance and Executive Director, Office of Research Services  
Ann Saputelli, Director, Compliance Monitoring, Office of Research Integrity & Compliance  
Todd Swavely, Associate Director –Penn ERA, Project Manager, Office of Research Services  
Alice Tangredi-Hannon, Director, Research Compliance, Office of Research Integrity & Compliance
Electronic Proposal Submissions are on the Increase

In the past couple of years there has been an increase in the number of sponsors who are utilizing electronic submission for grant applications. The proliferation of a multiplicity of systems each with its own unique requirements has presented challenges to principal investigators, school administrators and staff of ORS.

Investigators who intend to submit a proposal electronically, especially for the first time to a given sponsor, should review the programmatic and technical requirements carefully. Electronic deadlines are usually day and time specific, such as June 1st at 5:00 EST and often unforgiving by time stamping each submission. Investigators should anticipate difficulties with unfamiliar software, new technology, heavy of the electronic system and the learning curve of all individuals involved in the process. Many of these systems require the files to be uploaded and approved electronically by Research Services. Research Services has experienced unresponsive websites, corrupt files, files too large for the system to handle and grants being sent to us within 5 minutes of the actual deadline, as well as deadline where 10-20 applications being submitted to the same sponsor. While every effort is made to submit the application prior to the deadline, there have been occasions that a delay in sending the files to ORS has prevented the application from being submitted on time. For this reason, ORS requests that grant applications that require electronic submission be completed at least 4 hours prior to the deadline or no later than 1:00pm on the day it is due.

What should an investigator consider when submitting an application electronically?

- Read the instruction carefully:
  - Do the files need to be in PDF?
  - Do I need special software? Acrobat writer, PureEdge Viewer?
  - What is the due date?
  - Does the institutional official need to approve the application electronically? If so, forward a copy of the announcement to ORS
  - Do I need a login and password? If so, how do I get one?
- Work with any unfamiliar software before the due date
- A paper copy of the proposal must still be routed through the official approval process
- ORS needs ample time to review and submit the proposal
- This may not be the only submission for the deadline, so there may be other applications ahead of yours
- Electronic Submission is not always easier

Research Services is available to assist with this process.
The Pre-award staff is responsible for processing proposals, reviewing, negotiating, and accepting awards (except for corporate contracts), as well as, providing post-award non-financial administration for these accounts. Questions concerning issues such as no-cost extensions, carryover requests and other administrative matters should be directed to the appropriate pre-award contact.

Questions concerning industrial clinical trial agreements and sponsored research agreements should be addressed to the Corporate Contracts Group.

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Office</th>
<th>Phone Number</th>
<th>Email Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>PAMELA S. CAUDILL</td>
<td>DIRECTOR</td>
<td>SOM – Dean’s Office</td>
<td>(215) 573-6706</td>
<td><a href="mailto:caudill@pobox.upenn.edu">caudill@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>JOANNE CROSSIN</td>
<td>SR. CONTRACT ADMINISTRATOR</td>
<td>Biochemistry/Biophysics – SOM</td>
<td>(215) 898-9323</td>
<td><a href="mailto:crossin@pobox.upenn.edu">crossin@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>ALICE DUNLEAVY</td>
<td>ASSOCIATE DIRECTOR</td>
<td>School of Engineering and Applied Science</td>
<td>(215) 573-2555</td>
<td><a href="mailto:dunleavy@pobox.upenn.edu">dunleavy@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>DEBORAH FISHER</td>
<td>ASSISTANT DIRECTOR</td>
<td>Wharton School</td>
<td>(215) 746-0234</td>
<td><a href="mailto:dfisher@pobox.upenn.edu">dfisher@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>KATHY LAKE</td>
<td>CONTRACT ADMINISTRATOR</td>
<td>Graduate School of Education</td>
<td>(215)536-6717</td>
<td><a href="mailto:klake@pobox.upenn.edu">klake@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>HEATHER LEWIS</td>
<td>CONTRACT ADMINISTRATOR</td>
<td>Allergy &amp; Immunology – SOM</td>
<td>(215) 573-2416</td>
<td><a href="mailto:heatherl@pobox.upenn.edu">heatherl@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>ROSE MAZUR</td>
<td>ASSISTANT DIRECTOR</td>
<td>School of Dental Medicine</td>
<td>(215) 573-6701</td>
<td><a href="mailto:rmazur@pobox.upenn.edu">rmazur@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>LAUREN OSHANA</td>
<td>ASSOCIATE DIRECTOR</td>
<td>General University</td>
<td>(215) 573-6710</td>
<td><a href="mailto:oshana@pobox.upenn.edu">oshana@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>SUSAN POMPONIO</td>
<td>CONTRACT ADMINISTRATOR</td>
<td>Bioinformatics – SOM</td>
<td>(215) 898-8751</td>
<td><a href="mailto:pomponio@pobox.upenn.edu">pomponio@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>SOPHIA WHITEHEAD</td>
<td>SR. CONTRACT ADMINISTRATOR</td>
<td>Anesthesiology – SOM</td>
<td>(215) 898-9322</td>
<td><a href="mailto:sophiaw@pobox.upenn.edu">sophiaw@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>DEBRIS DEYO</td>
<td>DIRECTOR</td>
<td>General University</td>
<td>(215) 573-9970</td>
<td><a href="mailto:deyo@pobox.upenn.edu">deyo@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>EDWARD PIETERS</td>
<td>ASSOCIATE DIRECTOR</td>
<td>Bioinformatics – SOM</td>
<td>(215) 573-6712</td>
<td><a href="mailto:pieters@pobox.upenn.edu">pieters@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>SHEILA ATKINS</td>
<td>ASSOCIATE DIRECTOR</td>
<td>Clinical Trial Agreements</td>
<td>(215) 573-6713</td>
<td><a href="mailto:satkins@pobox.upenn.edu">satkins@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>STACIA C. LEVY</td>
<td>SENIOR CONTRACTS ADMINISTRATOR</td>
<td>Clinical Trial Agreements</td>
<td>(215) 746-6287</td>
<td><a href="mailto:stacial@pobox.upenn.edu">stacial@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>DONALD DEYO</td>
<td>DIRECTOR</td>
<td>Clinical Trial Agreements</td>
<td>(215) 573-9970</td>
<td><a href="mailto:deyo@pobox.upenn.edu">deyo@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>EDWARD PIETERS</td>
<td>ASSOCIATE DIRECTOR</td>
<td>Clinical Trial Agreements</td>
<td>(215) 573-6712</td>
<td><a href="mailto:pieters@pobox.upenn.edu">pieters@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>SHEILA ATKINS</td>
<td>ASSOCIATE DIRECTOR</td>
<td>Clinical Trial Agreements</td>
<td>(215) 573-6713</td>
<td><a href="mailto:satkins@pobox.upenn.edu">satkins@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>STACIA C. LEVY</td>
<td>SENIOR CONTRACTS ADMINISTRATOR</td>
<td>Clinical Trial Agreements</td>
<td>(215) 746-6287</td>
<td><a href="mailto:stacial@pobox.upenn.edu">stacial@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>TODD SWAVELY</td>
<td>PennERA PROJECT MANAGER</td>
<td>Clinical Trial Agreements</td>
<td>(215) 573-9764</td>
<td><a href="mailto:tsravely@pobox.upenn.edu">tsravely@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>YVETTE ACEVEDO</td>
<td>TEAM LEADER, SpinPlus</td>
<td>Clinical Trial Agreements</td>
<td>(215) 898-6156</td>
<td><a href="mailto:acevedo@pobox.upenn.edu">acevedo@pobox.upenn.edu</a></td>
</tr>
<tr>
<td>STUART WATSON</td>
<td>Team Leader, PROPOSAL/AWARD TRACKING</td>
<td>Clinical Trial Agreements</td>
<td>(215) 573-6712</td>
<td><a href="mailto:wswatson@pobox.upenn.edu">wswatson@pobox.upenn.edu</a></td>
</tr>
</tbody>
</table>
The main functions handled by these ORS staff members are the preparation of financial invoices and reports, coordination of audits, collection of receivables, cash management functions, and close outs of funds. The Federal Compliance Group handles facilities and administrative costs, employee benefit rates, effort reporting, and compliance issues. Contact Information for all areas is provided below.

**FEDERAL COMPLIANCE GROUP:**
ROBERT McCANN – DIRECTOR  
(215) 598-1469 OR mcannr@pobox.upenn.edu  
ANNAMARIA MOLNAR – FINANCIAL ANALYST  
(215) 898-0818 OR molnar@pobox.upenn.edu  
FLOYD HARRIS – ACCOUNTANT  
(215) 898-5743 OR harrsf@pobox.upenn.edu

**POST AWARD ADMINISTRATION:**
KERRY PELUSO CPA - DIRECTOR  
(215) 573-6705 OR pelusok@pobox.upenn.edu

**FINANCIAL INVOICING AND REPORTING – Group 1:**
KIM GARRISON – ASSISTANT DIRECTOR  
(215) 898-2344 OR kimmg@pobox.upenn.edu  
ALIYU MOHAMMED – TEAM LEADER  
(215) 573-6716 OR aliyum@pobox.upenn.edu  
• School of Medicine Departments:  
  Psychiatry  Surgery

CHRISTINE YUN – DESK ACCOUNTANT  
(215) 898-2155 OR christiy@pobox.upenn.edu  
• School of Medicine Departments:  
  Biochemistry/Biophysics  Microbiology  Cell and Developmental Biology  Pathology  Radiology

GRACE BEATTIE – DESK ACCOUNTANT  
(215) 898-2342 OR gbbeatte@pobox.upenn.edu  
• School of Medicine Departments:  
  Biomedical Graduate Studies  Dermatology  Institute for Environmental Medicine  Neurology  Institute of Neurological Sciences  Neuroscience  Medical School  Ophthalmology  Orthopedic Surgery  Pharmacology  Pediatrics Admin  Pediatrics - Neonatology  Otorhinolaryngology: Head and Neck Surgery

FLORENCE GRAZIOLA – DESK ACCOUNTANT  
(215) 573-6708 OR graziola@pobox.upenn.edu  
• School of Medicine Departments:  
  Bioinformatics  Cancer Biology  Center for Bioinformatics  Institute for Bioinformatics

ALICJA NALEWAJEK – DESK ACCOUNTANT  
(215) 898-9212 OR alicja37@pobox.upenn.edu  
• School of Nursing  • Institute of Contemporary Art  • Vice Provost of University Life  • School of Medicine Departments:  
  Cancer Center  Center for Sleep  Neurosurgery  Physiology  Obstetrics and Gynecology  Radiation Oncology  Center for Research on Reproduction and Women’s Health

**DATA MANAGEMENT:**
KEITH DIXON – ASSISTANT DIRECTOR  
(215) 898-1966 OR kdixon@pobox.upenn.edu  
BOB SPEAKMAN – FINANCIAL ANALYST  
(215) 898-2345 OR bspeakman@pobox.upenn.edu  
JENNIFER MULHERN – ACCOUNTANT  
(215) 898-2343 OR jmulhern@pobox.upenn.edu  
VALERIE SWARTZ – FINANCIAL COORDINATOR  
(215) 898-6700 OR valeriem@pobox.upenn.edu  
JIM CLAVIN – ASSISTANT DIRECTOR  
(215) 573-6704 OR clavin@pobox.upenn.edu  
SOOJIN KIM – TEAM LEADER  
(215) 573-6715 OR snam@pobox.upenn.edu  
• School of Dental Medicine  • School of Medicine Departments:  
  Anesthesia  Center for Experimental Therapeutics  Center for Human Disease Therapy  Molecular & Cellular Engineering  Center for Clinical Epidemiology and Biostatistics  Center for Aging  Family Practice

ARLENE KNASIAK – DESK ACCOUNTANT  
(215) 573-6147 OR knasiak@pobox.upenn.edu  
• School of Veterinary Medicine  • School of Engineering and Applied Science:  
  Bioengineering  Chemical Engineering  Materials Science & Engineering  Mechanical Engineering  Minority Programs  • School of Medicine Departments:  
  Emergency Service

DELL RICK BOWMAN – DESK ACCOUNTANT  
(215) 573-8929 OR bowmand@pobox.upenn.edu  
• Annenberg School  • Annenberg Center  • Graduate School of Education  • Law School  • Morris Arboretum  • University Museum  • School of Arts and Sciences:  
  Chemistry  Linguistics  • School of Medicine Departments:  
  Center for Bioinformatics  Institute for Medicine & Engineering

JIM DIENNO – DESK ACCOUNTANT  
(215) 573-8957 OR dienno@pobox.upenn.edu  
• The College  • Graduate School  • School of Social Work  • Van Pelt Library  • Wharton School  • School of Arts & Sciences:  
  All except Chemistry, Linguistics, Economics and Physics  • School of Medicine Departments:  
  Cancer Biology  Diabetes  Rehabilitation Medicine

JUDITH L. REED TJJATTAS – DESK ACCOUNTANT  
(215) 898-9214 OR judithr@pobox.upenn.edu  
• Graduate School of Fine Arts  • School of Dental Medicine  • Wharton School  • Law School  • School of Engineering and Applied Science:  
  Electrical Engineering  Computer Science and Engineering  Institute for Research in the Cognitive Sciences  Systems Engineering  • School of Arts and Sciences:  
  Economics  Physics  • School of Medicine Departments:  
  Genetics  Penn Muscle Institute

**FINANCIAL INVOICING AND REPORTING – Group 2:**
GOKILA VENKATESWARAN – RECEIVABLES MANAGER  
(215) 898-2515 OR gokila@pobox.upenn.edu  
VACANT – RECEIVABLES ACCOUNTANT  
Contact Gokila Venkateswaran

MIRIAM STEVENSON – STAFF ASSISTANT  
(215) 573-6711 OR stevenso@pobox.upenn.edu  
FLOYD HARRIS – ACCOUNTANT  
(215) 898-5743 OR harrsf@pobox.upenn.edu
Our Mission

The Office of Research Services (ORS) oversees the administrative support of the University’s externally funded research and is responsible for implementation of University policies established for this purpose. An important part of the ORS mission is service to the research faculty, through the provision of information and advice for the development of applications, and assistance in the administration of awarded grants and contracts.

In this role, ORS

- Supports the schools and centers in the development of proposals for grants and contracts;
- Reviews and approves all proposals before submission to the potential sponsor;
- Coordinates negotiations of awards;
- Accepts awards for the University, including the signing of contracts;
- Provides oversight and guidance to faculty and staff concerning the proper management of sponsored projects;
- Prepares all financial reports to sponsors.

In addition to these functions, ORS is responsible for billing of contracts management of letters of credit for payment of grants, preparation of the facilities & administrative and employee benefit rate proposals and rate negotiations, management of the effort reporting system, and oversight of service center rate development. ORS reports jointly to the Senior Vice President for Finance & Treasurer and Vice Provost for Research.