Higher Education Real Estate Lawyers  
Fall 2003 - Conference Schedule

Thursday, October 16, 2003

Arrival and Registration:  9:00 to 10:15 AM – 3101 Walnut Street, Ground Floor, Conf Room 1

Welcome:  10:15AM - 10:30 AM - 3101 Walnut Street, Ground Floor, Conf Room 1  
Conference Host:  Wendy S. White, General Counsel

Session 1:  10:30AM - 12:00 PM - 3101 Walnut Street, Ground Floor, Conf Room 1  
Speakers:  Michael S. Burg, Esquire  
Saul Ewing, LLP  
Stanley V. Kull, Esquire  
Saul Ewing LLP  
Subject:  Ground Leases and Partnerships - Control v. Accounting Issues  
Maintaining Institutional Control in Ventures with Private Developers  
Post- Enron Accounting Concerns  
Operating vs. Capital Leases

Lunch:  12:00 PM - 1:00 PM - 3101 Walnut Street, Ground Floor, Conf Room 1

Campus Tour:  1:00 PM - 3:30 PM  
Guide:  Paul D. Sehnert, AIA  
Director of Real Estate Development, University of Pennsylvania  
Bus tour of University City Development Projects

Session 2:  3:45PM - 5:15 PM - 3101 Walnut Street, Ground Floor, Conf Room 1  
Speaker:  Neil P. Arkuss, Esquire  
Palmer and Dodge, LLP  
Subject:  Tax Exempt Financing  
financing multi-use projects  
good money/Bad money  
combined financing issues

Dinner and Reception:  7:00PM - 9:00PM - Inn at Penn, 3600 Sansom Street  
Speaker:  Peter Linneman,  
Albert Sussman Professor of Real Estate, Wharton School  
Subject:  to be announced

Friday, October 17, 2003

Breakfast Reception:  8:00 - 8:45 AM - Inn at Penn, 3600 Sansom Street

Session 3:  8:45 - 10:00 AM - Inn at Penn, 3600 Sansom Street  
Speakers:  Charles K. Barber, Esquire  
George Washinton University  
Joanne Philips, Esquire  
Ballard Spahr Andrews and Ingersoll  
Subject:  Zoning/ Development Controls/ Entitlements  
local government regulation of campus growth  
development moratoria  
cultivating relationships with the neighbors
Session 4: 10:15 - 12:15 PM – 3101 Walnut Street, Ground Floor, Conf. Room 1

Moderators: Robert McGaw, Esquire
Harvard University
Roman Petyk, Esquire
University of Pennsylvania

Issues Roundtable: hot issues, future conferences, new initiatives for HEREL

Lunch: 12:15 - 1:15 PM - 3101 Walnut Street, Ground Floor Conf Room 1

Session 5: 1:15 - 2:30 PM - 3101 Walnut Street, Ground Floor Conf Room 1

Speakers: Edgar Scott,
President, Core Capital Realty, Inc.
Mark S. DePillis, Esquire,
Ballard Spahr Andrews and Ingersoll

Subject: Dispositions of Non-core Real Estate
strategies to maximize value and minimize adverse public relations
conservation restrictions
tax credits

Adjourn 2:30 PM